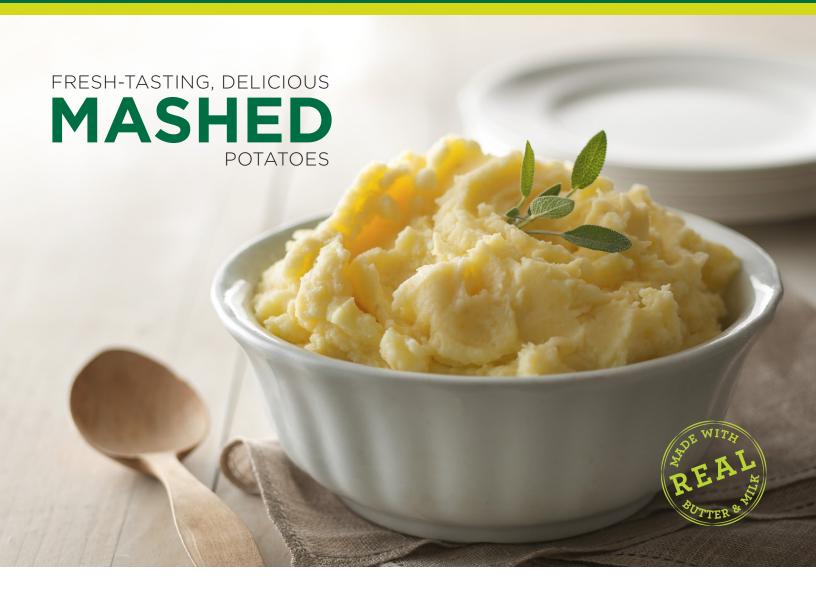
SIMPLY POTATOES



Simply Potatoes® Refrigerated Mashed Potatoes are made with real potatoes and quality ingredients to provide a homemade taste customers are sure to love.

CONVENIENCE AND QUALITY, SIMPLY

We know that time, labor, and exceeding customer expectations are your biggest challenges. That's why using Simply Potatoes Refrigerated Mashed Potatoes makes so much sense. Never frozen or dehydrated, Simply Potatoes Mashed Potatoes are made from 100% real potatoes and arrive prepared, refrigerated, fresh-tasting, and ready to cook. And with less prep and labor, combined with better yield, safety, and consistency, Simply Potatoes Mashed Potatoes are not only tasty, they're great for your bottom line. Simply Potatoes Mashed Potatoes are available in a number of potato varieties, including russet, red, yellow, and sweet.

COMPARE FOR YOURSELF.

You'll see that switching to Simply Potatoes Refrigerated Mashed Potatoes just makes sense.









X Dehydrated





Refrigerated

TASTE

• Can vary in taste... both from raw inconsistency and back-ofhouse labor

 May compromise guest satisfaction

- Refrigerated mashed preferred almost 3 to 1 over frozen*
- May contain artificial flavors... try them against refrigerated and taste the difference in freshness



Made from real potatoes & quality ingredients so they taste like scratch

· Never frozen or dehydrated

CONVENIENCE & SAVINGS Time and labor intensive... it takes 5X longer to prepare mashed potatoes from scratch compared to refrigerated**

- Scratch mashed can have a 20% vield loss**
- Many culinary applications require product to be **slacked** out before use
- Rehydrating dehydrated products is **time**consuming and messy



 Arrive prepared and ready-toheat - no cleaning, peeling or mashing

- Immediate usability in any culinary application
- No waste

PERFORMANCE

• Raw supply can change frequently

 Kitchen staff can injure themselves while peeling and cutting

• Can carry pathogens that can be spread throughout the kitchen

 Freezing potatoes breaks down the natural starch structure which can lead to **poor** consistency and excess water

· Hurried staff and rehydrating errors can lead to product variation and even make product unusable



 Consistent, high-quality product thanks to over 40 years our experts have spent perfecting the refrigerated process

 Prevents risk of injury from sharp knifes and reduces risk of crosscontamination from pathogens on raw potatoes

Michael Foods, Inc. is committed to bringing you total value. Our category leading brands and extensive distribution network deliver the consistent performance you expect, along with realworld efficiencies in the kitchen, unsurpassed food safety, versatility and profitability. It is our goal to help you succeed with great products, innovative solutions and dedicated people.

*Technomic Consumer Brand Metrics **MFI Internal Time-Yield Audit: boiling, peeling, cutting and mashing 50 lbs. of raw



